

Clerk of the House of Representatives
Legislative Resource Center
135 Cannon Building
Washington, DC 20515
<http://lobbyingdisclosure.house.gov>

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, DC 20510
<http://www.senate.gov/lobby>

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name <input checked="" type="checkbox"/> Organization/Lobbying Firm <input type="checkbox"/> Self Employed Individual LOCKHEED MARTIN CORPORATION	
2. Address Address1 6801 ROCKLEDGE DRIVE Address2 _____ City BETHESDA State MD Zip Code 20817 Country USA	
3. Principal place of business (if different than line 2) City _____ State _____ Zip Code _____ Country _____	
4a. Contact Name _____	b. Telephone Number _____ c. E-mail _____
5. Senate ID# 23031-12	
7. Client Name <input checked="" type="checkbox"/> Self <input type="checkbox"/> Check if client is a state or local government or instrumentality LOCKHEED MARTIN CORPORATION	6. House ID# 311450000

TYPE OF REPORT

8. Year 2018 Q1 (1/1 - 3/31) Q2 (4/1 - 6/30) Q3 (7/1 - 9/30) Q4 (10/1 - 12/31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report Termination Date _____ 11. No Lobbying Issue Activity

INCOME OR EXPENSES - YOU MUST complete either Line 12 or Line 13

12. Lobbying	13. Organizations
INCOME relating to lobbying activities for this reporting period was: Less than \$5,000 <input type="checkbox"/> \$5,000 or more <input type="checkbox"/> \$ _____	EXPENSE relating to lobbying activities for this reporting period were: Less than \$5,000 <input type="checkbox"/> \$5,000 or more <input checked="" type="checkbox"/> \$ <u>3,300,000.00</u>
Provide a good faith estimate, rounded to the nearest \$10,000, of all lobbying related income for the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	14. REPORTING Check box to indicate expense accounting method. See instructions for description of options. <input type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input checked="" type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Signature Digitally Signed By: Gregory J. Walters

Date 7/20/2018
4:09:02 PM

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code BUD

16. Specific lobbying issues

S 2987/HR 5515 - John S. McCain National Defense Authorization Act for Fiscal Year 2019 including issues related to space programs, missile defense programs, strategic weapons programs, Army procurement, Army Research Development Test & Evaluation (RDTE), missile defense procurement, missile defense RDTE, Overseas Contingency Operations (OCO), Operations & Maintenance (O&M); S 3159/HR 6157 - National Defense Appropriations Act for Fiscal Year 2019, Titles III, IV, IX including issues related to aircraft programs, helicopter programs, technology programs, space programs, missile defense programs, strategic weapons programs, Army procurement, Army RDTE, missile defense procurement, missile defense RDTE, OCO, O&M, firefighting aircraft programs; S 270/HR 761 - Pension and Budget Integrity Act of 2017 to amend the Employee Retirement Income Security Act of 1974 (ERISA) to exclude the receipt and disbursement of the Pension Benefit Guaranty Corporation (PBGC) from the federal budget and to prohibit the use of premium paid to the Pension Benefit Guaranty Corporation (PBGC) premiums from being counted as general revenue for purposes of budgetary scorekeeping; S 3109/HR (not yet introduced) - Department of Homeland Security Appropriations Act, 2019 including issues related to US Coast Guard aviation programs, Customs and Border Protection border security, surveillance technology, aircraft programs, helicopter programs, technology programs, US Coast Guard funding provisions; S 3072/HR 5952 - Commerce, Justice, Science, and Related Agencies Appropriations Act, 2019 including issues related to civil and commercial space programs; HR 2809 - American Space Commerce Free Enterprise Act including issues related to space policy objectives, commercial space exploitation issues, civil and commercial space programs; HR 6226 - American Space SAFE Management Act including issues related to space situational awareness, space traffic management issues, civil and commercial space programs

17. House(s) of Congress and Federal agencies Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Air Force - Dept of, Defense - Dept of (DOD), Army - Dept of (Other), Navy - Dept of, State - Dept of (DOS), Homeland Security - Dept of (DHS), Agriculture - Dept of (USDA)

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Valerie	Baldwin			<input type="checkbox"/>
Gwendolyn	Brown			<input type="checkbox"/>
Scott	Burnison			<input type="checkbox"/>
Kristine	Fausser			<input type="checkbox"/>
Robert	Head			<input type="checkbox"/>
Paul	Juola			<input type="checkbox"/>
John	O'Donnell			<input type="checkbox"/>
Robert	Rangel			<input type="checkbox"/>
Michelle	Robbins			<input type="checkbox"/>
Anthony	Rosemarino			<input type="checkbox"/>
Donald	Schilpp			<input type="checkbox"/>
Cedric	Sheridan			<input type="checkbox"/>
Mary	Springer-Sforza			<input type="checkbox"/>
Gregory	Walters			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code DEF

16. Specific lobbying issues

S 2987/HR 5515 - John S. McCain National Defense Authorization Act for Fiscal Year 2019, Titles VIII, XLI, XLII including issues related to aircraft programs, helicopter programs, technology programs, perfluorooctane sulfonic acide and perfluorooctane acid at military installations, radar systems, shipbuilding, ship and submarine systems, acquisition policy, intelligence programs, science and technology funding, space programs, missile defense programs, strategic programs, procurement, RDTE, OCO, O&M; S 3159/HR 6157 - Department of Defense Appropriations Act, 2019 including issues related to aircraft programs, radar systems, shipbuilding, ship and submarine systems, helicopter programs, intelligence programs, science and technology funding, space programs, missile defense programs, strategic programs, procurement, RDTE, OCO, O&M; S 3153/HR 6237 - Matthew Young Pollard Intelligence Authorization Act for Fiscal Years 2018 and 2019 including issues related to intelligence programs, science and technology funding; Efforts relative to inclusion at White House's "Made in America" event and support of White House Workforce Development Initiative

17. House(s) of Congress and Federal agencies Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, White House Office, Air Force - Dept of, Defense - Dept of (DOD), Navy - Dept of, State - Dept of (DOS), Homeland Security - Dept of (DHS), Army - Dept of (Other), Agriculture - Dept of (USDA)

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Valerie	Baldwin			<input type="checkbox"/>
Gwendolyn	Brown			<input type="checkbox"/>
Gabrielle	Carruth			<input type="checkbox"/>
Lawrence	Duncan			<input type="checkbox"/>
Daniel	Fata		Policy Director, National Security and Foreign Policy, Republican Policy Committee, US House, 12/01-3/03; Policy Director, National Security and Trade, U.S. Senate Republican Policy Committee, 3/03-8/05; Dep Asst Sec of Defense for NATO, 9/05-9/08	<input checked="" type="checkbox"/>
Mary Ellen	Fraser			<input type="checkbox"/>
Lorenzo	Goco			<input type="checkbox"/>
Robert	Head			<input type="checkbox"/>
Rory	Maynard			<input type="checkbox"/>
Christopher	Peace			<input type="checkbox"/>
Anthony	Rosemarino			<input type="checkbox"/>
Donald	Schilpp			<input type="checkbox"/>
Cedric	Sheridan			<input type="checkbox"/>
Kristine	Fauser			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code ENV

16. Specific lobbying issues

HR 3387 - Drinking Water System Improvement Act of 2017 to amend the Safe Drinking Water Act to improve public utility systems and enhance compliance, specifically related to monitoring of unregulated contaminants, community water system risk and resilience

17. House(s) of Congress and Federal agencies Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Gwendolyn	Brown			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code HOM

16. Specific lobbying issues

S 3109/HR (not yet introduced) - Department of Homeland Security Appropriations Act, 2019 including issues related to US Coast Guard aviation programs and funding

17. House(s) of Congress and Federal agencies Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Christopher	Peace			<input type="checkbox"/>
Anthony	Rosemarino			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TAX

16. Specific lobbying issues

S 540/HR 1393 - Mobile Workforce State Income Tax Simplification Act of 2017 to limit the authority of states to tax employees for employment duties performed in other states; Discussion on technical correction or clarification related to section 250 on Foreign-Derived Intangible Income and congressional intent related to Foreign Military Sales and the Tax Cuts and Jobs Act (PL 115-97); S 270/HR 761 - Pension and Budget Integrity Act of 2017 including issues related to pensions and Pension Benefit Guaranty Corporation (PBGC) premium education; HR 3596 - Rightsizing Pension Premiums Act of 2017 including issues related to pensions and PBGC premium education; HR 4219 - Workflex in the 21st Century Act including issues related to healthcare, paid leave and health savings accounts modernization; Discussions on tax issues related to technical fixes to Foreign Derive Intangible Income for foreign military sales

17. House(s) of Congress and Federal agencies Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Treasury - Dept of

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Gwendolyn	Brown			<input type="checkbox"/>
Bob	Shepler		Staff Assistant/Legislative Correspondent for Senator Bob Smith (R-NH), 1998-99; Legislative Correspondent for Senator Grassley (R-IA) 1999-2000; Legislative Aide for the Senate Special Committee on Aging 2000-01	<input checked="" type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TEC

16. Specific lobbying issues

S 1682/HR 4953 - AIRWAVES Act to facilitate a national pipeline of spectrum for commercial and other uses and to encourage innovation in the development of bi-directional sharing technology specifically related to satellites

17. House(s) of Congress and Federal agencies Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Gwendolyn	Brown			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TRD

16. Specific lobbying issues

S 2987/HR 5515 - John S. McCain National Defense Authorization Act for Fiscal Year 2019, Title XII including issues related to international sales including amendments related to the Committee on Foreign Investment in the US; HR 5040 - Export Control Reform Act of 2018 including issues related to licensing; S 2098/HR 4311 - Foreign Investment Risk Review Modernization Act of 2018 including issues related to export control; Efforts related to Congressional notifications of potential foreign sales of defense equipment

17. House(s) of Congress and Federal agencies Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Carrie	Desmond			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TRA

16. Specific lobbying issues

S 1405/HR 4 - FAA Reauthorization Act of 2018 including issues related to improvements of helicopter fuel crash resistance systems

17. House(s) of Congress and Federal agencies Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Gwendolyn	Brown			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

Address _____
City _____ State _____ Zip Code _____ Country _____

21. Client new principal place of business (if different than line 20)

City _____ State _____ Zip Code _____ Country _____

22. New General description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

1	First Name	Last Name	Suffix	3	First Name	Last Name	Suffix

ISSUE UPDATE

24. General lobbying issue that no longer pertains

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Internet Address:

Name	Address				Principal Place of Business (city and state or country)
	Street Address	State/Province	Zip	Country	
	City				City State Country

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

1

2

3

FOREIGN ENTITIES

27. Add the following foreign entities:

Name	Address			Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Ownership percentage in client
	Street Address	State/Province	Country			
	City			City State Country		%

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

1

3

5

2

4

6